

CONTRACT

KAYU
4600 S Regal St
Spokane, WA 99223
(509)448-2828

www.kayutv.com

And:

Sandler & Innocenzi
705 Prince Street
Alexandria, VA 22314

<u>Contract / Revision</u> 65577 / 2		<u>Alt Order #</u> 25278033
<u>Product</u> General		
<u>Contract Dates</u> 09/12/16 - 11/06/16		<u>Estimate #</u> 140
<u>Advertiser</u> Mike Crapo for US Senator-ID		<u>Original Date / Revision</u> 08/30/16 / 09/09/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KAYU	<u>Account Executive</u> Kara Erickson	<u>Sales Office</u> Political Revenue
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 194.40
<u>IDB#</u>	<u>Advertiser Code</u> 55	<u>Product Code</u> 106
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
E 1	KAYU	09/12/16	11/04/16	M-F MORNING NEWS	M-F 7-730a		:30				NM	24	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/12/16	09/18/16	-TWTF--				3	\$15.00	0.40			
	Week:	09/19/16	09/25/16	MTWTF--				3	\$15.00	0.40			
	Week:	09/26/16	10/02/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/03/16	10/09/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/10/16	10/16/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/17/16	10/23/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/24/16	10/30/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/31/16	11/06/16	MTWTF--				3	\$15.00	0.40			
E 2	KAYU	09/12/16	11/04/16	M-F MORNING NEWS	M-F 730-8a		:30				NM	24	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/12/16	09/18/16	-TWTF--				3	\$15.00	0.40			
	Week:	09/19/16	09/25/16	MTWTF--				3	\$15.00	0.40			
	Week:	09/26/16	10/02/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/03/16	10/09/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/10/16	10/16/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/17/16	10/23/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/24/16	10/30/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/31/16	11/06/16	MTWTF--				3	\$15.00	0.40			
E 3	KAYU	09/12/16	11/04/16	M-F MORNING NEWS	M-F 8-830a		:30				NM	24	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/12/16	09/18/16	-TWTF--				3	\$15.00	0.40			
	Week:	09/19/16	09/25/16	MTWTF--				3	\$15.00	0.40			
	Week:	09/26/16	10/02/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/03/16	10/09/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/10/16	10/16/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/17/16	10/23/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/24/16	10/30/16	MTWTF--				3	\$15.00	0.40			
	Week:	10/31/16	11/06/16	MTWTF--				3	\$15.00	0.40			
E 4	KAYU	09/12/16	11/04/16	M-F MORNING NEWS	M-F 830-9a		:30				NM	24	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/12/16	09/18/16	-TWTF--				3	\$15.00	0.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Non-Discrimination Policy: [Licensee] and its station(s) do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing advertising time from [Licensee] or its station(s) that is intended to discriminate on the basis of race or ethnicity.



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Contract / Revision	Alt Order #
65577 / 2	25278033

Contract Dates	Product	Estimate #
09/12/16 - 11/06/16	General	140

Advertiser	Original Date / Revision
Mike Crapo for US Senate	08/30/16 / 09/09/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/19/16	09/25/16	MTWTF--				3	\$15.00	0.00			
Week:		09/26/16	10/02/16	MTWTF--				3	\$15.00	0.00			
Week:		10/03/16	10/09/16	MTWTF--				3	\$15.00	0.00			
Week:		10/10/16	10/16/16	MTWTF--				3	\$15.00	0.00			
Week:		10/17/16	10/23/16	MTWTF--				3	\$15.00	0.00			
Week:		10/24/16	10/30/16	MTWTF--				3	\$15.00	0.00			
Week:		10/31/16	11/06/16	MTWTF--				3	\$15.00	0.00			
E 5	KAYU	09/12/16	11/04/16	M-F 9-10a	M-F 9-10a		:30				NM	24	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				3	\$10.00	0.30			
Week:		09/19/16	09/25/16	MTWTF--				3	\$10.00	0.30			
Week:		09/26/16	10/02/16	MTWTF--				3	\$10.00	0.30			
Week:		10/03/16	10/09/16	MTWTF--				3	\$10.00	0.30			
Week:		10/10/16	10/16/16	MTWTF--				3	\$10.00	0.30			
Week:		10/17/16	10/23/16	MTWTF--				3	\$10.00	0.30			
Week:		10/24/16	10/30/16	MTWTF--				3	\$10.00	0.30			
Week:		10/31/16	11/06/16	MTWTF--				3	\$10.00	0.30			
E 6	KAYU	09/12/16	11/04/16	M-F 11a-12p	M-F 11a-12p		:30				NM	24	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				3	\$15.00	1.00			
Week:		09/19/16	09/25/16	MTWTF--				3	\$15.00	1.00			
Week:		09/26/16	10/02/16	MTWTF--				3	\$15.00	1.00			
Week:		10/03/16	10/09/16	MTWTF--				3	\$15.00	1.00			
Week:		10/10/16	10/16/16	MTWTF--				3	\$15.00	1.00			
Week:		10/17/16	10/23/16	MTWTF--				3	\$15.00	1.00			
Week:		10/24/16	10/30/16	MTWTF--				3	\$15.00	1.00			
Week:		10/31/16	11/06/16	MTWTF--				3	\$15.00	1.00			
E 7	KAYU	09/12/16	11/04/16	M-F 7-730p	M-F 7-730p		:30				NM	16	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				2	\$200.00	3.00			
Week:		09/19/16	09/25/16	MTWTF--				2	\$200.00	3.00			
Week:		09/26/16	10/02/16	MTWTF--				2	\$200.00	3.00			
Week:		10/03/16	10/09/16	MTWTF--				2	\$200.00	3.00			
Week:		10/10/16	10/16/16	MTWTF--				2	\$200.00	3.00			
Week:		10/17/16	10/23/16	MTWTF--				2	\$200.00	3.00			
Week:		10/24/16	10/30/16	M--T---				2	\$200.00	3.00			
Week:		10/31/16	11/06/16	M--TF--				2	\$200.00	3.00			
E 8	KAYU	09/12/16	11/04/16	M-F 730-8p	M-F 730-8p		:30				NM	16	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				2	\$200.00	3.60			
Week:		09/19/16	09/25/16	MTWTF--				2	\$200.00	3.60			
Week:		09/26/16	10/02/16	MTWTF--				2	\$200.00	3.60			
Week:		10/03/16	10/09/16	MTWTF--				2	\$200.00	3.60			
Week:		10/10/16	10/16/16	MTWTF--				2	\$200.00	3.60			
Week:		10/17/16	10/23/16	MTWTF--				2	\$200.00	3.60			
Week:		10/24/16	10/30/16	M--T---				2	\$200.00	3.60			
Week:		10/31/16	11/06/16	M--TF--				2	\$200.00	3.60			
E 9	KAYU	09/12/16	11/04/16	M-F Late News	M-F Late News		:30				NM	16	\$2,680.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				2	\$170.00	1.80			

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/19/16	09/25/16	MTWTF--				2	\$170.00	1.80			
Week:		09/26/16	10/02/16	MTWTF--				2	\$170.00	1.80			
Week:		10/03/16	10/09/16	MTWTF--				2	\$170.00	1.80			
Week:		10/10/16	10/16/16	MTWTF--				2	\$170.00	1.80			
Week:		10/17/16	10/23/16	MTWTF--				2	\$170.00	1.80			
Week:		10/24/16	10/30/16	MTWTF--				2	\$170.00	1.80			
Week:		10/31/16	11/06/16	MTWTF--				2	\$170.00	1.80			
N 10	KAYU	09/12/16	09/18/16	M-F 1:30-2p	M-F 1:30-2p		:30				NM	4	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/12/16	09/18/16	-TWTF--				4	\$10.00	0.00			
Totals										194.40		196	\$11,160.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/16 - 09/25/16	52	\$2,790.00	(\$418.50)	\$2,371.50
09/26/16 - 10/30/16	120	\$6,975.00	(\$1,046.25)	\$5,928.75
10/31/16 - 11/04/16	24	\$1,395.00	(\$209.25)	\$1,185.75
Totals	196	\$11,160.00	(\$1,674.00)	\$9,486.00

Signature: _____ **Date:** _____

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